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In Memoriam Roman Hrynak

ICS is very sad to announce the passing of our friend and colleague, Roman Hrynak, following a brave battle with a brain tumour. Our thoughts and good wishes go out to all his family and friends at this difficult time.

"I first met Roman in the summer of 1986 and knew from our first meeting that this was someone special. My view of Roman has not changed. He was admired. He will be missed."

John Evans, Managing Director



Coalition - The Name of the Game

It seems that Coalitions are on everybody's tongues at the moment. With the new Government now in power and expectations from every part of the population differing, one thing is for certain, we can now expect major cuts in spending over the next few years in the public sector.

Within the next 2 months there will be another budget which will give us a better idea, but now we all need to look at managing our current operations to see where we can save money. The Government has already hinted that they will look to protect front line staff, so the cuts are going to come from support functions and administration.

ICS have been working in 'coalition' with our partners for years, striving to develop joint solutions for our clients that deliver significant cost savings and improve productivity. The new Government are simply saying what we have been saying all along; even the smallest changes in any organisation can deliver significant savings.



Customer in the Spotlight

"The ICS solution saved us around £50,000 in the first year" says Ian McDonald from Westminster Kingsway College. What can save that much and that quickly for the college?

In 2008, students at Westminster Kingsway College printed and copied a staggering 10+ million sheets of paper - and the staff a further 7 million sheets! If this could be significantly reduced, then cost-savings had to follow.

The opportunities to realize these potential savings presented themselves when the college opened its new state-of-the-art site in Gray's Inn Road, London, which boasts the latest technology throughout. Obviously, a key part of the development was efficient cost-management at every level.

So here was the ideal moment to install print & copy management software with the principal objectives of reducing the volume of print, reducing wastage, minimising paper usage and controlling costs.



Westminster Kingsway College brought in ICS to install their award winning software and hardware solutions to achieve these goals.

The ICS solution has delivered impressive results; student printing has been reduced by over 2 million sheets, representing a saving of over £20,000 in this area alone.

"We are so pleased we are rolling the system out across all departments", Ian McDonald, Head of Information & Learning Technology.

Did You Know?

How did the World Wide Web come into being.....

- 1962 RAND (US Government agency) works on a bomb-proof communications system to remote control missiles in the event of a nuclear attack
- 1969 Four university sites in the USA link together using 50Kbps circuits. ARPANET was the first physical network
- 1972 First e-mail programme created by Ray Tomlinson of BBN
- 1973 Development started on interconnecting diverse computer networks - now called TCP/IP
- 1974 First recorded use of the word 'Internet'
- 1976 Ethernet was developed giving us the LAN
- 1983 Domain Name System (DNS) created: memorable address system
- 1988 First internet 'Worms' cripple thousands of computers
- 1989 America Online service for Macs and Apples launched (AOL)
- 1990 Tim Berners-Lee & CERN in Geneva implement a hypertext system to provide efficient information access to its members. The World Wide Web was born!
- 1993 First web browsers with graphics and text on a single page
- 1994 What a year! Netscape launch & first SPAM; Pizza Hut offer pizza ordering from its web page; First Virtual - the first cyberbank opens!
- 1996 Google!

ICS strengthen technical support team

ICS have recently strengthened their Technical Specialist team with the addition of Mark Phelan. Since graduating with a degree in Computer Engineering in 2003, Mark has continued working in IT as a deployment and support specialist. With experience with desktops and servers he will be an asset our already accredited team.

However, when he's not buried in gateways and servers Mark is a keen amateur photographer, and can often be found roaming remote hilltops in the early hours of the morning with a camera and tripod.

Now 2 billion online and we can't imagine a world without the Internet: Facebook, Youtube and on-line shopping are part of our lives.

Product Launch XPR Enterprise® WebPay

This is a new and easy way to top-up a print & copy account; on-line - anytime, anywhere! No need to go to a kiosk or pay-desk, just log-on and pay using any major credit or debit card.

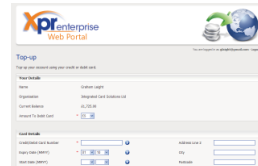
It is secure and transactions take effect immediately. Each account is easy to set up and manage with full account transaction history available.

WebPay has been designed to give print & copy users a more convenient and accessible method of payment and account management - available at any time, from their desk, home or even their iphone!

And... it is a win-win situation: reduced cash handling means that most host organisations benefit too. WebPay

can be customised for each host organisation to sport their logo and branding.

Now to the bottom line, just a simple monthly fee is payable - no individual transaction fee - making budgeting for the host organisation much easier.



WebPay completes the suite of XPR Enterprise® Payment Solutions.

To be launched in June at the UPMG conference - XPR Enterprise® from ICS: comprehensive, convenient and cost-effective.

XPR Enterprise® WebPay is new for 2010 and is available now - call us on 0845 2304275 for further details or visit www.ics-limited.co.uk.



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